

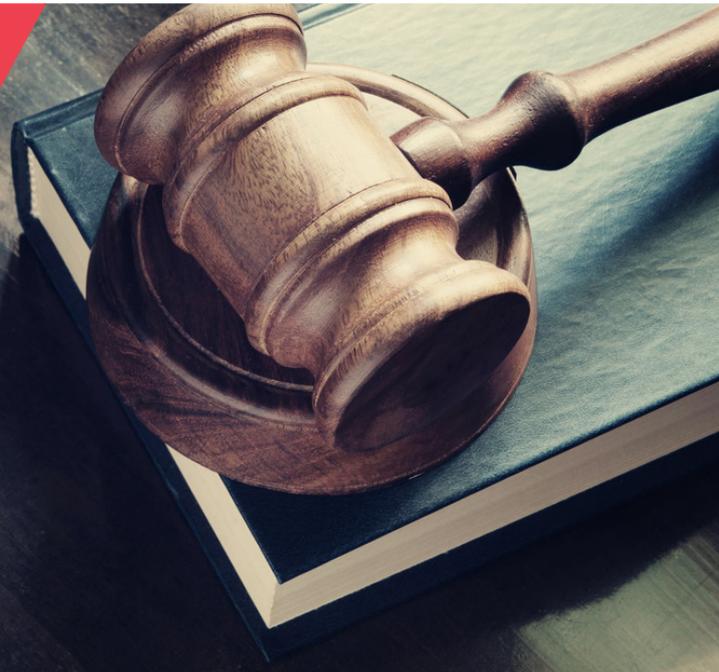
# Arbitration – Persuading the Tribunal

Event type: Webinar

Date: Tuesday, 12 October 2021

Time: 7.00pm - 8.00pm  
(GMT +3)

Location: Online



## Event description:

Construction arbitrations are inevitably born out of contractors (or subcontractors) failed claims. Claims that have not persuaded the other side. Claims that for various reasons could not be settled by negotiation or by alternative dispute resolution procedures, such as mediation.

This presentation discusses the approach and strategy to be considered by parties and their representatives when arbitration is the only means left for a final resolution. The approach and strategy that can persuade the tribunal.

## Speaker:



### **Wayne Clark** MCI Arb

Chartered Quantity Surveyor, Arbitrator, Mediator  
Wayne Clark Consultant  
Luzern, Switzerland

## Speaker's bio:

Wayne is a Chartered Quantity Surveyor, Arbitrator and Mediator with over 50 years international experience, having worked in Africa, United Kingdom, Europe, Asia and the Middle East.

For the past 40 years Wayne has focused on contract, dispute and risk management, primarily dispute avoidance. Wayne's main role in dispute management is case-managing arbitrations and he has been appointed as arbitrator, mediator and expert witness on various international construction disputes. In undertaking contract management tasks, Wayne's focus has been to guide clients towards sensible and clear communication, nurturing relationships and seeking early solutions to problems. The primary goal being to avoid unnecessary conflict.

Wayne also advises Third-Party Funders on the merits of potential client arbitration cases (due diligence) and as a result of his appointments as arbitrator, Wayne has acted as 'shadow arbitrator', providing feedback to legal counsel and clients on how best to persuade a Tribunal.

Wayne has lectured at the Universities of Hong Kong and KwaZulu-Natal, South Africa, presented conference/seminar papers in Greece, Thailand and Qatar, run in-house workshops and training programmes for organisations based in the United Kingdom, Thailand, Bulgaria and Qatar and has had articles published in construction journals in Qatar and the United Arab Emirates.

## Event registration:

To book your place, please click [HERE](#)